Pain & Passion



Dinnertime Sucks

Dinnertime is the #1 pain point for parents.

Mealtime is not what it used to be.

- A meal last 18 minutes.
- 80% of families don't know what they are having for dinner by 4 p.m.
- 1 in 5 meals are eaten in the car.







Scheduling is a Chore

Scheduling is difficult not only in volume, but also with all the different formats calendars come in.

Family life has evolved

- 52% of all millennial births are to unmarried women.
- 73% of moms are in the workforce.
- 50% of all women will live in a step-family at some point in their life.









Families are moving away from their extended families and are looking for ways to help build their village

Families outsource in different ways.

- Low-Mid income families will barter with each other.
- Mid-High income families will use paid services.







the MOM



Nutrition is Confusing

The #1 concern for parents is childhood obesity.

Childhood obesity is on the rise.

- In 1980, there were zero childhood cases of the condition.
- In 2010, there were 57,636.
- Childhood obesity has tripled in the past 30 years. 20% of kids 6-11 are obese.









Life On-the-Go

Outside of home and work, American families spend most of their time in the car.







